For Immediate Release:
April 8, 2019

CONTACT:
Cheryl Terpening
MLSSAZ President
(520) 907-2437

Sean Murphy
Executive Vice President
(520) 382-8792

Randy Rogers
CEO, MLSSAZ
(520) 327-4218

Lifestyle Opportunities:
No matter what area or type of home you are interested in, you have a variety of options.
Financial:
Multiple financing opportunities are available
Talk to a REALTOR®!
With the complexity of a real estate transaction, you need a REALTOR®.

Multiple Listing Service of Southern Arizona

Monthly Statistics March 2019

Below are some highlights from the March Residential Sales Statistics:

- Total Sales Volume of $369,814,660 is up from $268,547,792 in February, a 37.71% increase.
- The Average Sales Price of $261,168 is an increase of .66% from $259,466 last month.
- Average List Price of $266,479 is an increase of 0.59% from $265,446 in February.
- Total Under Contract of 2,113 increased 29.71% since February's number of 1,629.
- Total Unit Sales of 1,416 is an increase of 36.81% since last month's number of 1,035 but is a decrease of 3.15% since March 2018.
- The Median Sales Price of $219,000 increased 1.39% from $216,000 in February but is an increase of 4.29% over last year.
- New Listings of 1,888 have increased 10.93% from 1,702 in February.
- Total Active Listings of 3,005 is a decrease of 2.85% from February.
- Average Days on Market decreased from 48 to 43 this month.
- Conventional loan sales of 48.5% exceeded Cash Sales of 25%.

Cheryl Terpening
2019 MLSSAZ President

Barbara Wilson
2019 TAR President

EQUAL HOUSING OPPORTUNITY

TUCSON ASSOCIATION OF REALTORS®

REALTOR®

The MLS of Southern Arizona is a wholly owned subsidiary of the Tucson Association of REALTORS®, dedicated to providing a reliable real estate database for members and the public. The Association represents the interests of 5,400 professionals in the real estate industry, and is affiliated with the National Association of REALTORS®. REALTOR® is a registered collective membership mark which may only be used by professionals who are members and subscribe to its strict code of ethics.

March 2019 Recap by Month and Year - % of Change

Total Sales Volume

	2019	2018	Annual % Change
March	$369,814,660	$360,404,000	2.61%
February	$268,547,792	$270,019,575	-0.55%
Month % Change	37.71%	33.47%	

Total Unit Sales

	2019	2018	Annual % Change
March	1,416	1,462	-3.15%
February	1,035	1,084	-4.52%
Month % Change	36.81%	34.87%	

Average Sales Price

	2019	2018	Annual % Change
March	$261,168	$246,514	5.94%
February	$259,466	$249,095	4.16%
Month % Change	0.66%	-1.04%	

Median Sales Price

	2019	2018	Annual % Change
March	$219,000	$210,000	4.29%
February	$216,000	$207,000	4.35%
Month % Change	1.39%	1.45%	

Average List Price

	2019	2018	Annual % Change
March	$266,479	$252,954	5.35%
February	$264,916	$249,970	5.98%
Month % Change	0.59%	1.19%	

New Listings

	2019	2018	Annual % Change
March	1,888	1,962	-3.77%
February	1,702	1,776	-4.17%
Month % Change	10.93%	10.47%	

Total Under Contract

	2019	2018	Annual % Change
March	2113	2157	-2.04%
February	1,629	1,823	-10.64%
Month % Change	29.71%	18.32%	

Active Listings

	2019	2018	Annual % Change
March	3,005	3,186	-5.68%
February	3,093	3,293	-6.07%
Month % Change	-2.85%	-3.25%	

March 2019 - Active and Sold by Zip Code

Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%	Zip Code	# Active	# Sold	%
85145	13	6	46.15%	**85645**	0	0	0.00%	**85713**	65	40	61.54%	**85740**	0	0	0.00%
85245	1	0	0.00%	**85648**	0	0	0.00%	**85714**	7	7	100.00%	**85741**	39	41	105.13%
85601	0	0	0.00%	**85653**	132	47	35.61%	**85715**	58	37	63.79%	**85742**	115	69	60.00%
85602	0	0	0.00%	**85658**	169	56	33.14%	**85716**	89	32	35.96%	**85743**	82	56	68.29%
85611	0	0	0.00%	**85701**	33	3	9.09%	**85717**	0	0	0.00%	**85745**	105	42	40.00%
85614	1	0	0.00%	**85703**	0	0	0.00%	**85718**	238	68	28.57%	**85746**	48	26	54.17%
85616	0	0	0.00%	**85704**	106	49	46.23%	**85719**	90	40	44.44%	**85747**	53	38	71.70%
85619	24	0	0.00%	**85705**	55	34	61.82%	**85730**	49	42	85.71%	**85748**	50	35	70.00%
85622	0	0	0.00%	**85706**	43	31	72.09%	**85734**	0	0	0.00%	**85749**	95	40	42.11%
85623	6	9	150.00%	**85709**	3	0	0.00%	**85735**	38	19	50.00%	**85750**	187	72	38.50%
85629	1	2	200.00%	**85710**	81	77	95.06%	**85736**	20	9	45.00%	**85755**	211	63	29.86%
85637	3	0	0.00%	**85711**	57	48	84.21%	**85737**	136	53	38.97%	**85756**	43	48	111.63%
85641	200	60	30.00%	**85712**	56	46	82.14%	**85739**	150	44	29.33%	**85757**	51	27	52.94%

NOTE:

85731- 1 active listing, 85744- 1 active listing

Tucson Association of REALTORS®, **Real Estate Trend Indicator**
Tucson, AZ
From: 3/01/2019 to 3/31/2019 Statistics generated on: 4/4/19

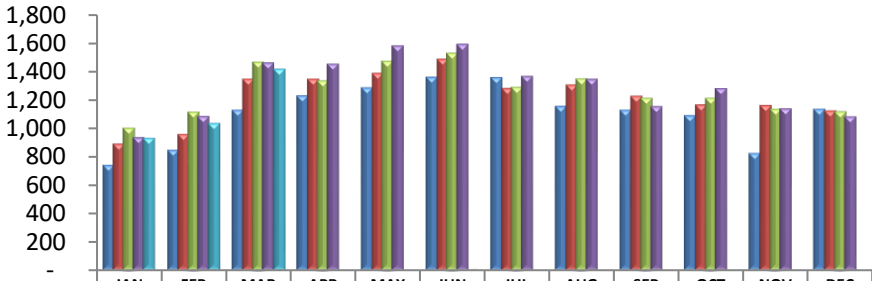
Residential Listing Statistics							Active Listings		Days on Market	
	Total Active	Total Contingent	Total Pending	Total Inventory		Total Sold	Area	# Per Area	of Units Sold	
Under $29,999	0	1	0	1		2	C	385	1 -30 Days	834
$30,000 to $39,999	2	2	0	4		5	E	184	31-60 Days	236
$40,000 to $49,999	6	2	0	8		7	N	472	61 - 90 Days	141
$50,000 to $59,999	12	12	5	29		7	NE	155	91-120 Days	89
$60,000 to $69,999	11	11	2	24		9	NW	720	121 - 180 Days	72
$70,000 to $79,999	16	16	5	37		15	S	96	Over 180 Days	44
$80,000 to $89,999	21	24	5	50		18	SE	87	**Avg. Days on Market**	
$90,000 to $99,999	19	20	5	44		17	SW	155	43	
$100,000 to $119,999	35	48	9	92		50	UNW	164	**Avg. Sold Price**	
$120,000 to $139,999	86	93	22	201		79	USE	177	$261,168	
$140,000 to $159,999	87	111	22	220		89	W	175	**Median Sale Price**	
$160,000 to $179,999	126	193	37	356		134	XNE	25	$219,000	
$180,000 to $199,999	146	166	39	351		156	XNW	14	**New Listings**	
$200,000 to $249,999	389	314	95	798		252	XSE	11	1,888	
$250,000 to $299,999	430	198	60	688		190	XSW	31		
$300,000 to $399,999	601	204	69	874		198	XW	154		
$400,000 to $499,999	288	111	40	439		97	**Sold Units per Area**		**Sales Volume by Area**	
$500,000 to $749,999	350	83	23	456		67	C	207	$40,382,201	
$750,000 to $999,999	202	38	11	251		17	E	154	$30,786,290	
$1,000,000 and over	178	10	7	195		7	N	162	$64,360,328	
							NE	81	$28,098,280	
							NW	306	$94,084,612	
							S	75	$11,067,600	
							SE	47	$11,119,968	
							SW	83	$13,796,847	
							UNW	56	$19,110,854	
							USE	74	$19,029,496	
Totals	**3,005**	**1,657**	**456**	**5,118**		**1,416**	W	93	$22,916,598	
							XNE	0	$0	
	Mar-19	**Mar-18**	**% Change**	**YTD 2019**	**YTD 2018**	**% Change**	XNW	6	$1,142,449	
Home Sales Volume	$369,814,660	$360,404,000	2.61%	$879,408,271	$858,275,436	2.46%	XSE	0	$0	
Home Sales Units	1,416	1,462	-3.15%	3,382	3,482	-2.87%	XSW	11	$1,239,530	
Average Sales Price (All Residential)	$261,168	$246,514	5.94%	$260,178	$246,539	5.53%	XW	61	$12,679,607	
Median Sales Price	$219,000	$210,000	4.29%	$218,000	$206,750	5.44%		**Total Volume**	$369,814,660	
Average Days on Market:	43	43	0.00%	45	46	-2.17%				
Average List Price for Solds:	266,479	$252,954	5.35%	$265,830	$252,787	5.16%				
SP/LP %	98.01%	97.45%		97.87%	97.53%					
Total Under Contract	2,113	2,157	-2.04%							
Active Listings	3,005	3,186	-5.68%							
New Listings	1,888	1,962	-3.77%							

Types of Financing	Totals
FHA	186
VA	155
Other	25
Cash	354
Conventional	687
Cash/Loan	2
Carryback	7

Please note: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® nor the Multiple Listing Service of Southern Arizona guarantees nor is in any way responsible for its accuracy.

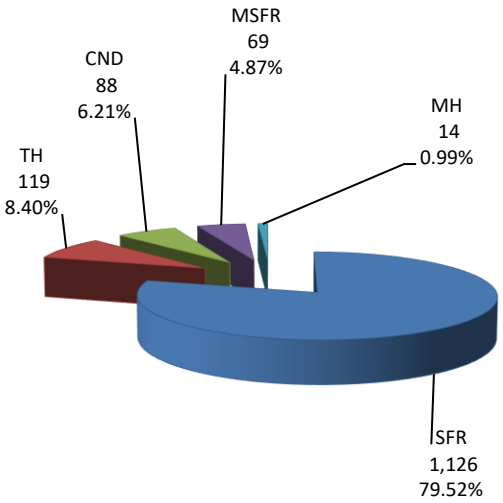
© Copyright 2019 Multiple Listing Service of Southern Arizona

Total Unit Sales – March 2019

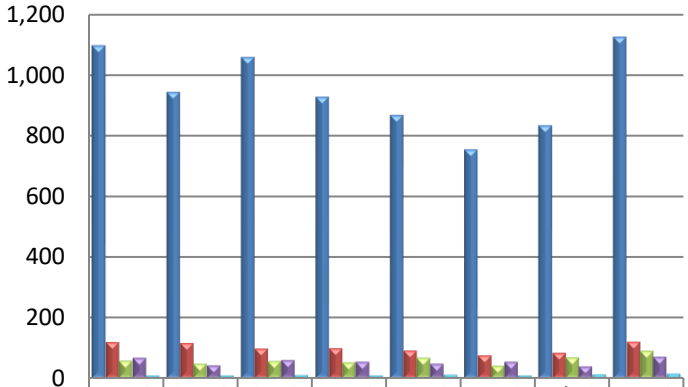


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	621	761	930	1,015	1,070	1,070	959	923	965	846	654	802
2009	615	695	925	939	1,029	1,185	1,235	1,008	979	1,063	1,011	886
2010	712	741	1,169	1,227	1,270	1,170	792	882	873	752	800	907
2011	780	879	1,169	1,152	1,247	1,312	1,124	1,106	1,064	982	1,015	961
2012	915	1,019	1,387	1,276	1,318	1,269	1,137	1,179	938	1,074	994	942
2013	884	951	1,329	1,323	1,437	1,399	1,263	1,205	1,051	1,130	933	1,038
2014	854	961	1,131	1,191	1,109	1,197	1,079	1,068	962	983	854	992
2015	744	849	1,132	1,234	1,290	1,365	1,362	1,158	1,131	1,093	827	1,139
2016	890	957	1,347	1,346	1,386	1,487	1,282	1,305	1,226	1,166	1,161	1,124
2017	1,002	1,113	1,463	1,332	1,470	1,528	1,288	1,346	1,212	1,212	1,134	1,116
2018	936	1,084	1,462	1,452	1,581	1,593	1,367	1,346	1,155	1,280	1,138	1,082
2019	931	1,035	1,416									

Unit Sales – Breakdown by Type

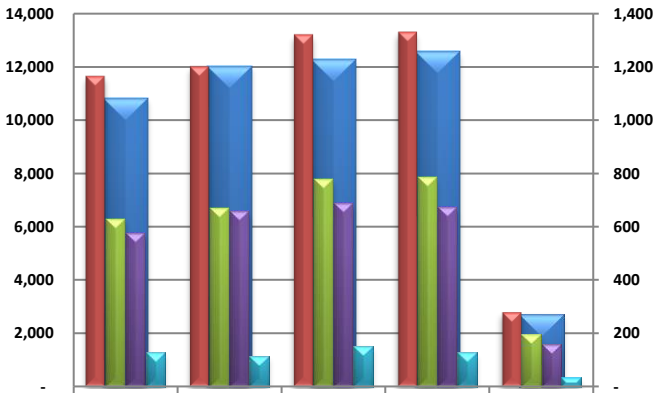


Total Unit Sales By Type - Monthly Comparison



	Aug-18	Sept-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19
SFR	1,098	944	1,060	928	868	755	834	1,126
TH	118	115	97	98	91	75	84	119
CND	56	47	55	51	65	40	67	88
MSFR	66	41	58	53	47	53	38	69
MH	8	8	10	8	11	8	12	14

YTD Annual Comparison – Breakdown by Type

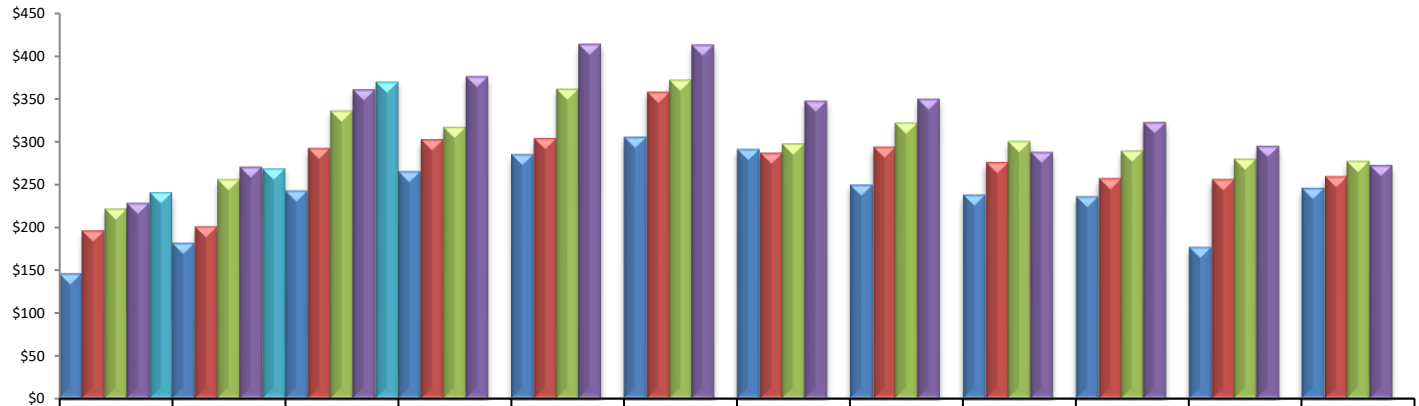


	Total 2015	Total 2016	Total 2017	Total 2018	YTD 2019
SFR	10,827	12,039	12,277	12,563	2,715
TH	1,164	1,200	1,320	1,330	278
CND	629	668	777	784	195
MSFR	577	656	690	672	160
MH	127	114	152	127	34

PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

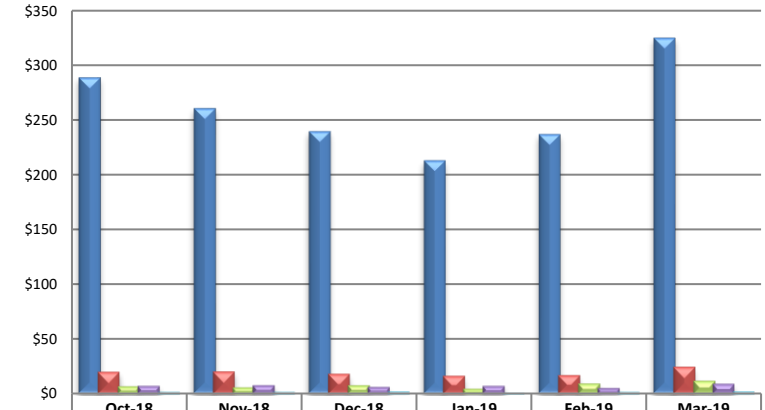
© Copyright 2019 Tucson Association of REALTORS®

Total Sales Volume – March 2019



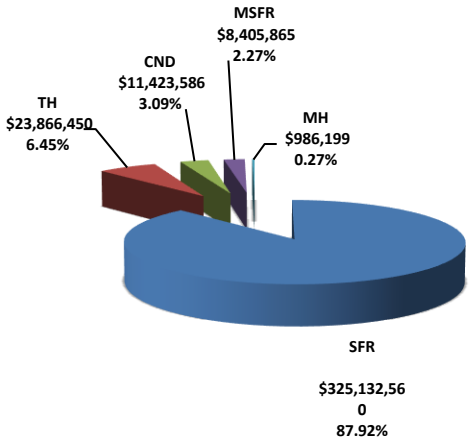
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	$164,675,327	$198,192,914	$240,688,743	$255,750,619	$269,871,608	$275,281,555	$240,837,426	$217,601,752	$208,706,814	$186,356,109	$140,720,158	$161,044,358
2009	$126,748,154	$153,702,306	$188,033,398	$179,846,835	$208,358,145	$245,389,730	$259,690,959	$199,819,664	$192,241,702	$207,559,066	$190,456,030	$179,304,898
2010	$143,268,044	$145,233,131	$235,799,289	$245,382,762	$236,990,728	$221,400,614	$152,120,688	$164,547,474	$158,546,942	$133,203,906	$144,588,779	$169,063,508
2011	$130,258,440	$160,319,228	$191,236,186	$200,425,573	$210,060,577	$219,330,275	$194,610,823	$171,367,731	$160,343,846	$149,078,897	$160,810,437	$155,173,463
2012	$143,708,985	$167,639,105	$233,228,623	$224,278,223	$229,315,967	$221,812,678	$206,909,439	$212,447,687	$170,755,194	$188,863,288	$181,444,177	$172,396,621
2013	$161,222,377	$177,344,784	$255,010,096	$254,228,400	$273,255,331	$274,731,163	$249,372,650	$230,496,950	$198,683,662	$217,449,776	$178,915,596	$210,031,523
2014	$168,462,403	$188,915,109	$226,742,804	$237,746,907	$232,224,138	$257,845,939	$225,727,311	$221,806,173	$196,928,072	$210,485,098	$179,335,659	$205,863,391
2015	$145,845,691	$181,217,647	$242,090,899	$264,685,653	$284,428,648	$304,427,786	$290,439,724	$248,930,674	$237,392,082	$235,499,468	$176,481,013	$245,103,277
2016	$195,873,577	$200,517,266	$291,848,243	$301,945,796	$303,502,051	$357,372,475	$286,111,971	$293,263,202	$275,351,463	$256,797,986	$255,666,525	$259,126,521
2017	$221,242,651	$255,659,723	$335,720,904	$316,664,086	$361,024,841	$371,493,209	$297,091,774	$321,376,738	$300,150,958	$288,890,599	$279,460,100	$276,914,274
2018	$227,851,861	$270,019,575	$360,404,000	$375,510,677	$413,401,140	$412,805,427	$347,114,173	$349,507,394	$287,318,178	$322,056,857	$294,286,393	$271,858,079
2019	$241,045,819	$268,547,792	$369,814,660									

Total Sales Volume By Type - Monthly Comparison



	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19
SFR	$288,634,298	$260,774,324	$239,570,038	$213,052,732	$237,005,467	$325,132,560
TH	$19,501,767	$19,855,569	$17,897,453	$15,931,675	$16,746,175	$23,866,450
CND	$6,545,203	$5,788,500	$7,571,583	$4,708,602	$8,985,850	$11,423,586
MSFR	$6,580,589	$7,141,500	$5,709,105	$6,807,410	$4,842,300	$8,405,865
MH	$795,000	$726,500	$1,109,900	$545,400	$968,000	$986,199

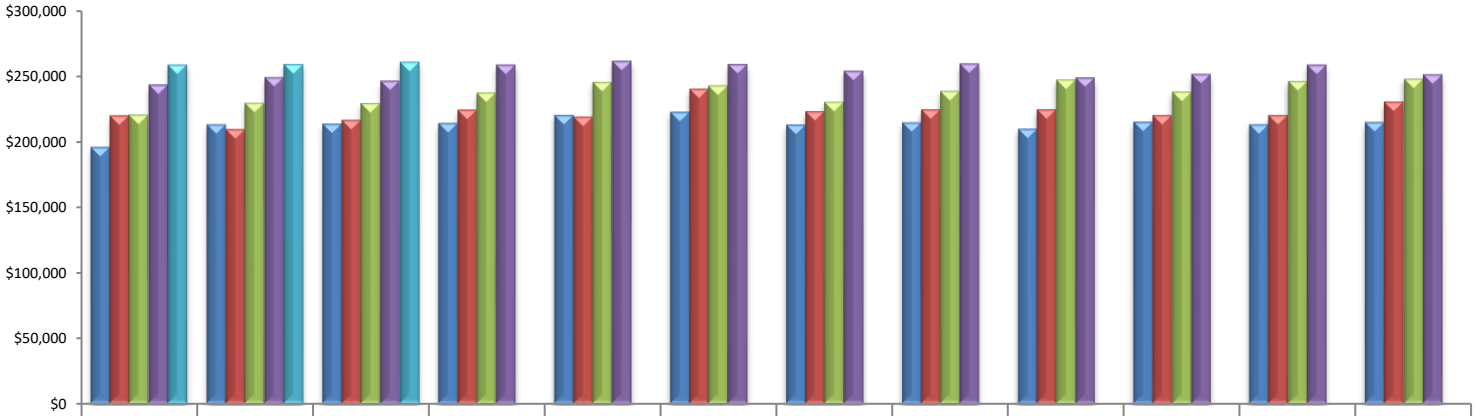
Monthly Volume by Type



PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

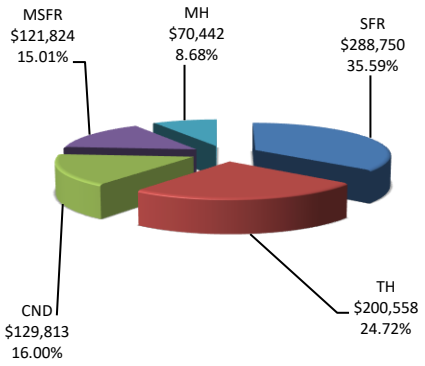
© Copyright 2019 Tucson Association of REALTORS®

Average Sales Price – March 2019

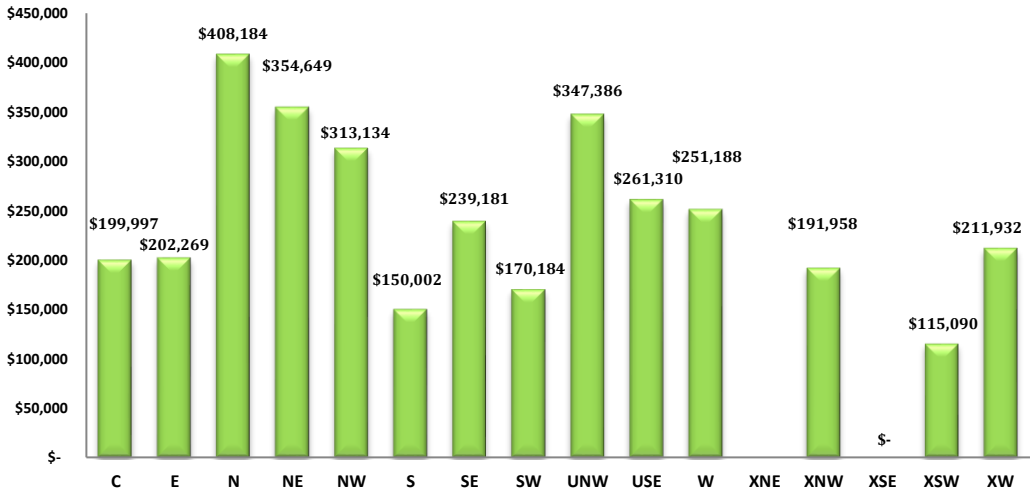


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	$265,178	$260,437	$258,805	$251,971	$252,216	$257,272	$254,854	$235,755	$216,276	$226,435	$215,168	$200,803
2009	$206,095	$221,154	$203,279	$191,530	$202,486	$207,080	$210,276	$198,234	$196,365	$195,258	$188,384	$202,376
2010	$201,219	$195,996	$201,710	$199,986	$194,838	$189,231	$192,072	$186,562	$181,612	$177,133	$180,736	$186,399
2011	$166,998	$182,388	$163,590	$173,981	$168,453	$167,172	$173,141	$154,944	$150,699	$151,812	$158,434	$161,471
2012	$157,059	$164,513	$168,153	$175,766	$173,987	$174,793	$181,978	$180,193	$182,041	$175,850	$182,539	$183,011
2013	$182,378	$186,482	$191,881	$192,160	$190,156	$196,376	$197,444	$191,283	$189,042	$192,433	$191,763	$202,342
2014	$197,262	$196,581	$200,479	$199,620	$209,400	$215,410	$209,200	$207,684	$204,707	$214,125	$209,995	$207,524
2015	$196,029	$213,448	$213,861	$214,494	$220,487	$223,024	$213,245	$214,966	$209,896	$215,462	$213,399	$215,192
2016	$220,083	$209,527	$216,665	$224,328	$218,977	$240,331	$223,176	$224,723	$224,593	$220,238	$220,212	$230,540
2017	$220,801	$229,703	$229,474	$237,736	$245,595	$243,124	$230,661	$238,764	$247,649	$238,358	$246,437	$248,131
2018	$243,431	$249,095	$246,514	$258,616	$261,480	$259,137	$253,924	$259,663	$248,760	$251,606	$258,599	$251,255
2019	$258,910	$259,466	$261,168									

Average Sales Price by Type – March 2019



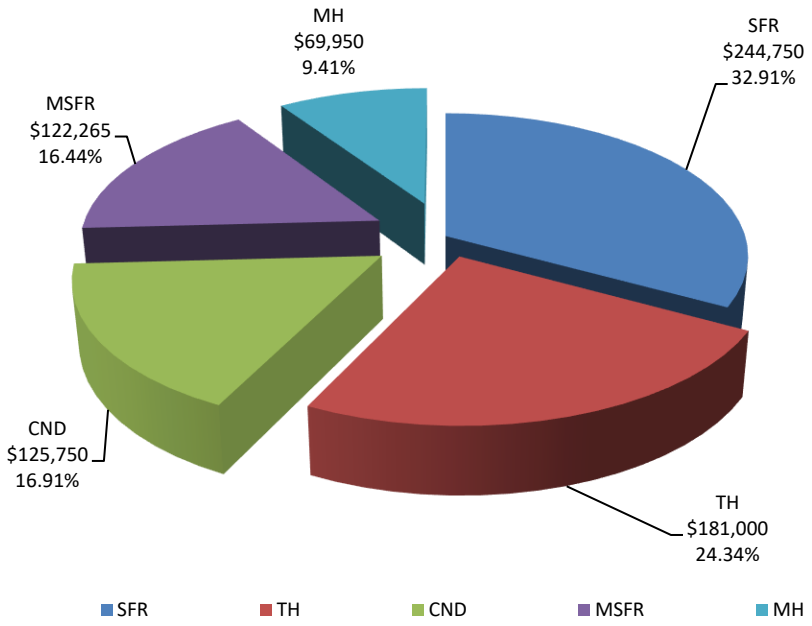
Average "Listing" Price per Area – March 2019



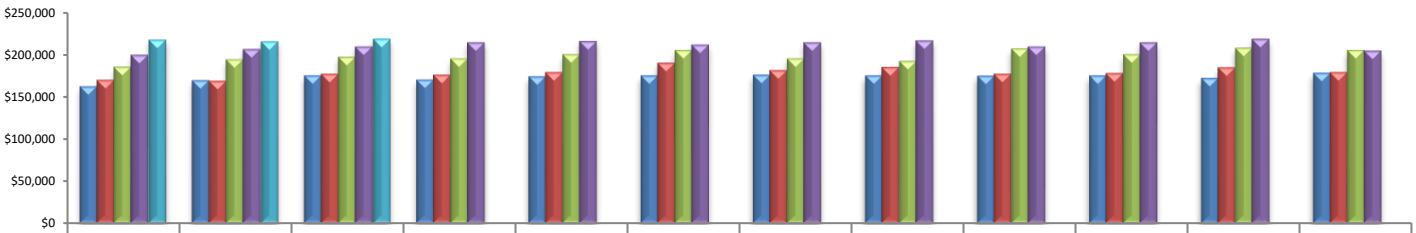
PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

© Copyright 2019 Tucson Association of REALTORS®

Median Sale Price – by Type



Median Sale Price – March 2019

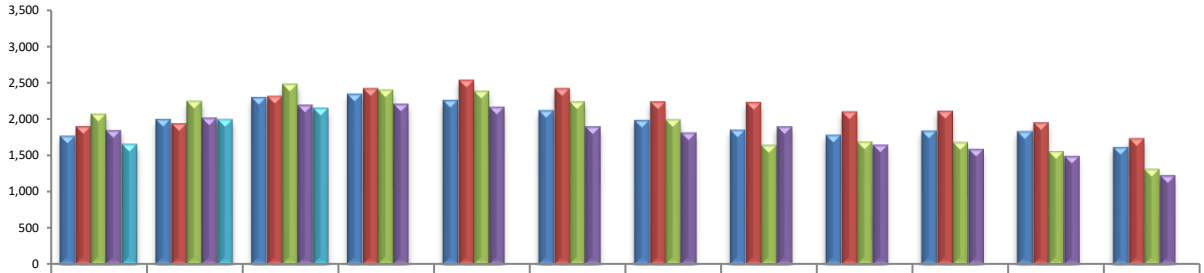


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	$203,000	$199,900	$200,000	$195,000	$202,000	$200,000	$199,900	$185,000	$180,000	$180,000	$177,300	$168,000
2009	$163,000	$177,750	$165,000	$162,500	$169,900	$165,000	$169,000	$162,335	$163,000	$158,000	$162,500	$154,262
2010	$160,000	$150,000	$157,680	$159,000	$151,000	$149,450	$150,000	$150,750	$145,855	$140,000	$139,900	$139,500
2011	$134,250	$137,000	$125,000	$132,000	$127,000	$126,000	$125,000	$122,200	$117,500	$120,000	$122,000	$120,000
2012	$125,000	$125,000	$132,900	$134,000	$140,000	$140,000	$140,000	$145,000	$144,950	$143,000	$144,627	$147,500
2013	$145,000	$149,000	$150,050	$157,000	$156,500	$160,000	$159,900	$160,500	$155,399	$155,000	$159,500	$157,900
2014	$157,250	$158,000	$162,000	$165,000	$169,900	$168,815	$170,000	$163,000	$167,200	$168,000	$165,712	$165,000
2015	$162,000	$169,000	$175,000	$170,000	$173,750	$175,000	$175,750	$175,000	$174,500	$175,000	$172,000	$178,000
2016	$169,900	$168,900	$177,050	$176,000	$179,000	$190,000	$181,500	$185,000	$177,000	$178,000	$184,900	$179,000
2017	$185,000	$194,000	$197,000	$195,000	$199,950	$205,000	$195,000	$192,000	$206,915	$199,900	$207,527	$205,000
2018	$200,000	$207,000	$210,000	$215,000	$216,500	$212,000	$215,000	$216,950	$210,000	$215,000	$219,000	$205,000
2019	$218,000	$216,000	$219,000									

PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

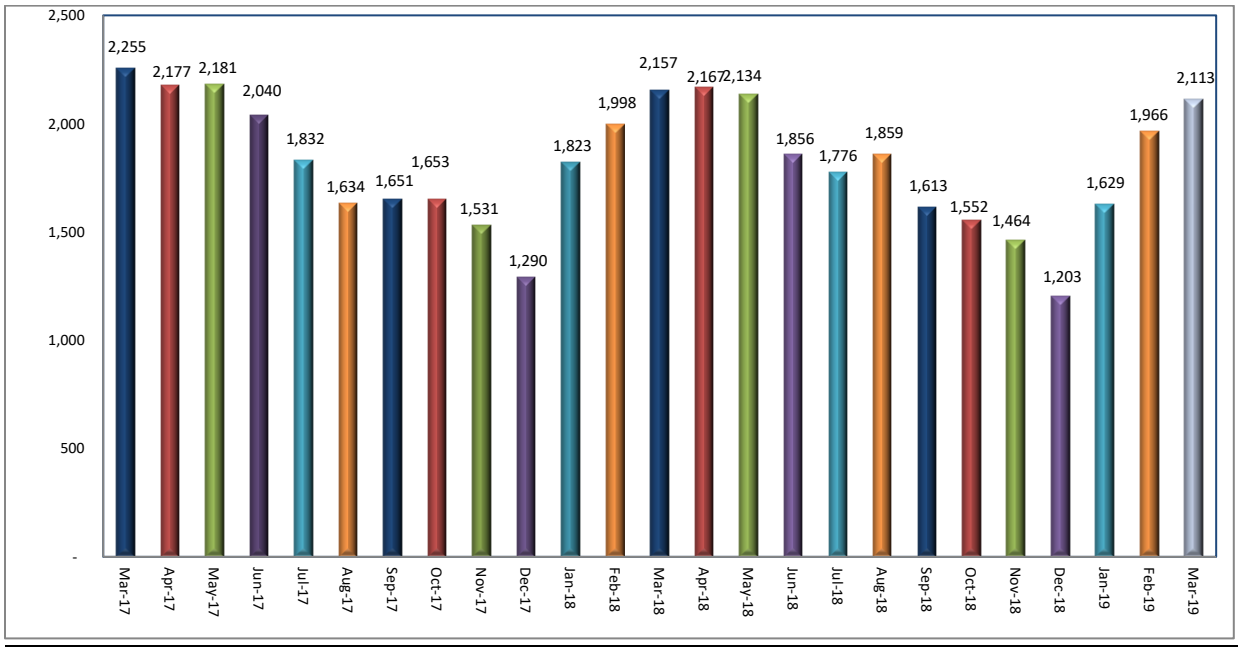
© Copyright 2019 Tucson Association of REALTORS®

Newly Under Contract During The Month



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	1,079	1,317	1,410	1,547	1,485	951	960	878	836	755	677	612
2009	941	1,020	1,208	1,345	1,302	1,432	1,227	1,274	1,333	1,287	947	847
2010	1,019	1,184	1,598	1,869	891	952	1,172	1,445	1,396	1,387	1,476	1,470
2011	1,648	1,752	2,286	2,115	2,223	2,123	1,875	1,449	1,371	910	815	841
2012	959	1,245	2,777	2,453	2,936	2,728	2,668	2,604	2,498	2,439	2,301	2,074
2013	2,470	2,723	2,759	2,829	2,769	2,411	2,290	2,114	1,919	1,816	1,762	1,533
2014	1,837	2,002	2,213	2,157	2,068	1,969	1,830	1,655	1,683	1,698	1,465	1,304
2015	1,764	1,993	2,294	2,336	2,252	2,114	1,979	1,846	1,774	1,832	1,824	1,610
2016	1,892	1,931	2,305	2,412	2,528	2,412	2,231	2,221	2,094	2,104	1,943	1,727
2017	2,063	2,241	2,475	2,395	2,378	2,230	1,987	1,634	1,684	1,676	1,550	1,306
2018	1,842	2,014	2,192	2,203	2,163	1,896	1,810	1,897	1,642	1,586	1,490	1,223
2019	1,651	1,992	2,148									

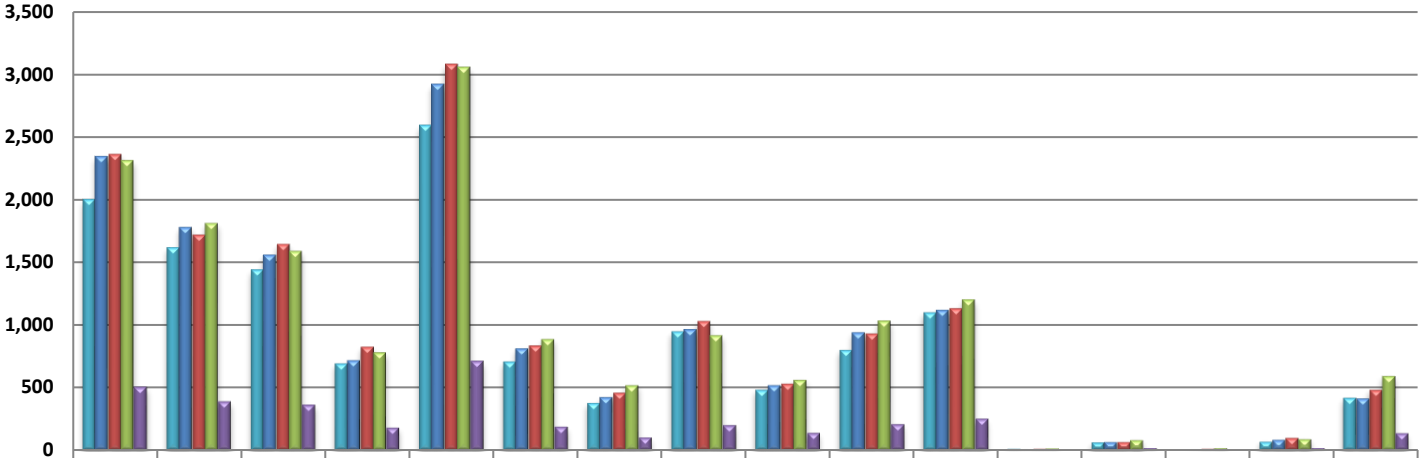
Total Listings Still Under Contract At The End of The Month



PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

© Copyright 2019 Tucson Association of REALTORS®

Number of Sold Listings by Area – Annual Comparison



	C	E	N	NE	NW	S	SE	SW	UNW	USE	W	XNE	XNW	XSE	XSW	XW
Total 2015	2,001	1,617	1,441	693	2,592	708	378	949	482	799	1,100	11	64	1	69	419
Total 2016	2,344	1,780	1,560	717	2,919	812	424	966	518	940	1,119	9	65	6	85	413
Total 2017	2,360	1,718	1,645	826	3,079	835	460	1,030	531	929	1,133	11	66	11	99	483
Total 2018	2,315	1,812	1,590	782	3,057	887	519	918	563	1,035	1,205	14	81	17	89	592
YTD 2019	500	386	359	178	706	187	102	199	137	206	249	0	18	3	18	134

Average $ Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
C	$ 153,861	$ 194,582	$ 253,847	$ 392,000	$ 195,083
E	$ 125,979	$ 204,907	$ 239,025	$ 304,166	$ 199,910
N	$ 215,797	$ 394,911	$ 557,358	$ 794,583	$ 397,285
NE	$ 152,091	$ 341,307	$ 427,818	$ 663,100	$ 346,892
NW	$ 261,679	$ 286,766	$ 366,859	$ 404,821	$ 307,466
S	$ 103,218	$ 145,402	$ 172,345	$ 233,000	$ 147,568
SE	$ 165,000	$ 228,722	$ 259,431	$ 295,500	$ 236,595
SW	$ 103,965	$ 174,927	$ 208,823	$ 201,463	$ 166,227
UNW	$ 312,590	$ 359,683	$ 435,666	$ 365,750	$ 341,265
USE	$ 249,011	$ 227,690	$ 279,022	$ 327,000	$ 257,155
W	$ 163,295	$ 226,643	$ 338,913	$ 464,500	$ 246,415
XNE	$ -	$ -	$ -	$ -	$ -
XNW	$ 132,500	$ 155,974	$ 178,000	$ 260,000	$ 190,408
XSE	$ -	$ -	$ -	$ -	$ -
XSW	$ 35,000	$ 111,566	$ 136,000	$ 176,000	$ 112,684
XW	$ 115,900	$ 194,319	$ 250,543	$ 273,981	$ 207,862

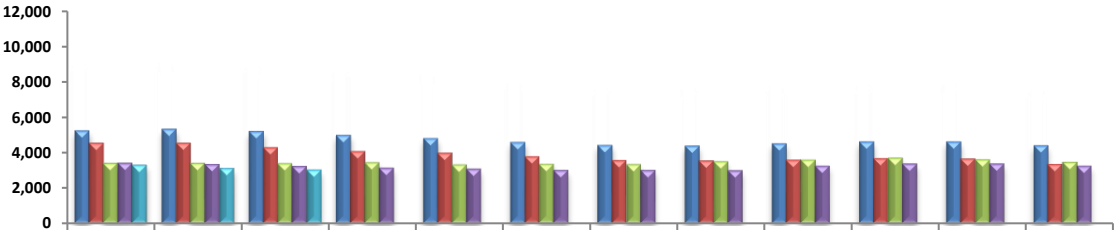
Units Sold per Area by # of Bedrooms

	0-2 Bedrooms	3 Bedrooms	4 Bedrooms	5+ Bedrooms	All Bedrooms
C	61	107	37	2	207
E	36	63	52	3	154
N	60	51	39	12	162
NE	18	32	26	5	81
NW	72	139	81	14	306
S	11	43	20	1	75
SE	4	25	16	2	47
SW	20	42	19	2	83
UNW	27	24	3	2	56
USE	9	30	31	4	74
W	23	44	23	3	93
XNE	0	0	0	0	0
XNW	1	2	1	2	6
XSE	0	0	0	0	0
XSW	1	8	1	1	11
XW	5	36	16	4	61

PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

© Copyright 2019 Tucson Association of REALTORS®

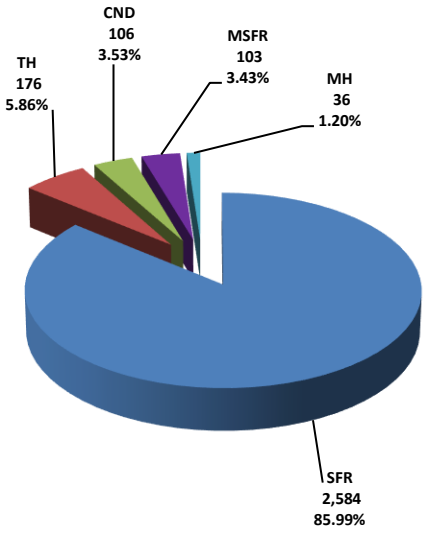
Active Listings



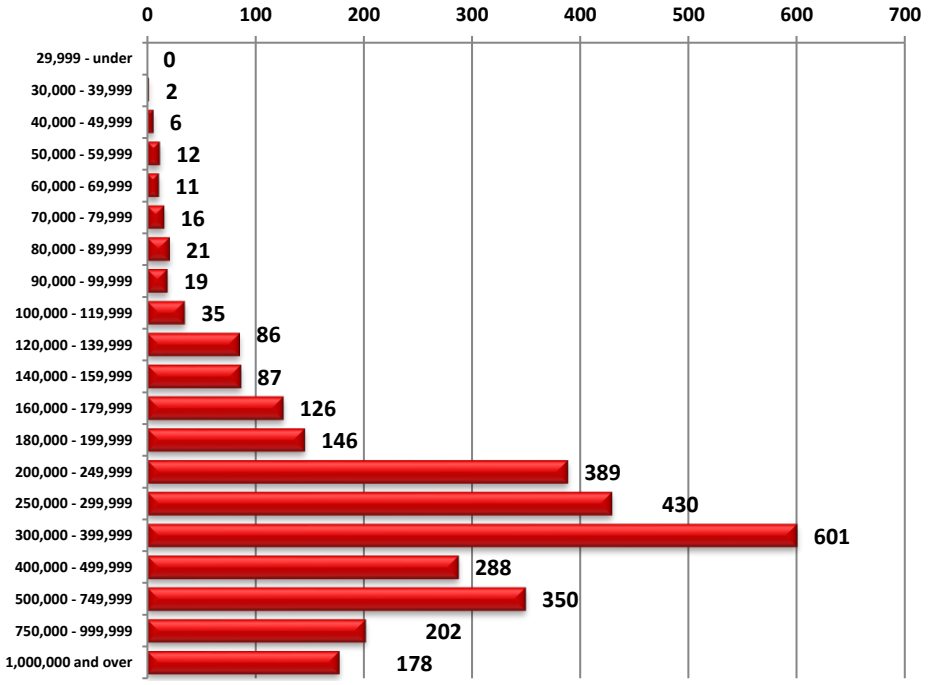
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	9,168	9,168	9,022	8,808	8,527	8,140	7,876	7,763	7,858	7,988	7,996	7,627
2009	7,694	7,532	7,415	6,890	6,506	6,261	6,075	6,062	6,008	6,213	6,350	6,130
2010	6,618	6,739	6,799	6,603	6,742	6,852	6,668	7,170	7,217	7,412	7,455	6,859
2011	7,147	6,947	6,703	6,269	5,795	5,566	5,412	5,167	5,155	5,290	5,191	4,911
2012	4,840	4,560	4,168	3,770	3,544	3,474	3,477	3,564	3,845	4,195	4,430	4,449
2013	4,459	4,325	4,210	4,027	3,953	3,953	3,933	4,249	4,717	5,173	5,286	5,150
2014	5,477	5,721	5,705	4,891	4,860	4,769	4,675	4,672	4,934	5,129	5,239	4,990
2015	5,197	5,279	5,160	4,944	4,758	4,540	4,377	4,349	4,466	4,575	4,588	4,371
2016	4,546	4,553	4,283	4,068	3,980	3,782	3,560	3,542	3,587	3,683	3,661	3,347
2017	3,397	3,405	3,376	3,446	3,313	3,351	3,338	3,500	3,587	3,689	3,611	3,453
2018	3,375	3,293	3,186	3,097	3,048	2,974	2,967	2,944	3,210	3,327	3,332	3,212
2019	3,283	3,093	3,005									

Area	# of Listings
C	385
E	184
N	472
NE	155
NW	720
S	96
SE	87
SW	155
UNW	164
USE	177
W	175
XNE	25
XNW	14
XSE	11
XSW	31
XW	154

Active Listings Unit Breakdown



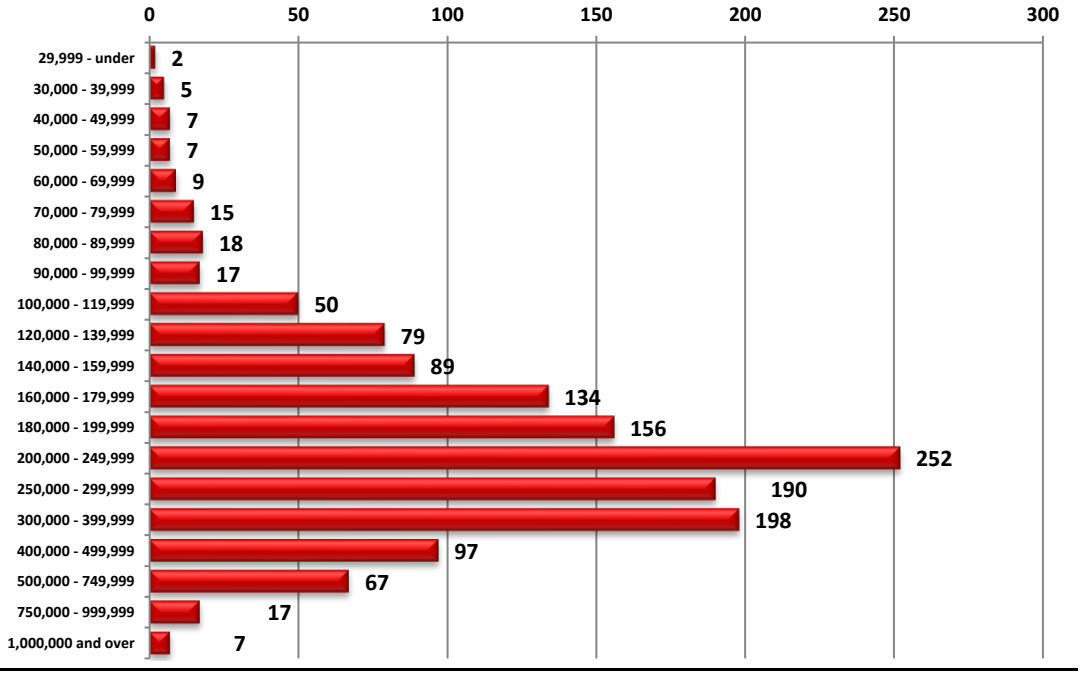
Active Listings Price Breakdown



PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

© Copyright 2019 Tucson Association of REALTORS®

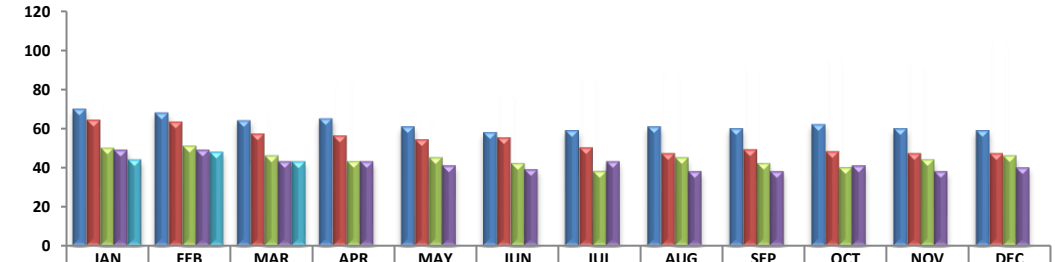
Sold Price Breakdown



PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

© Copyright 2019 Tucson Association of REALTORS®

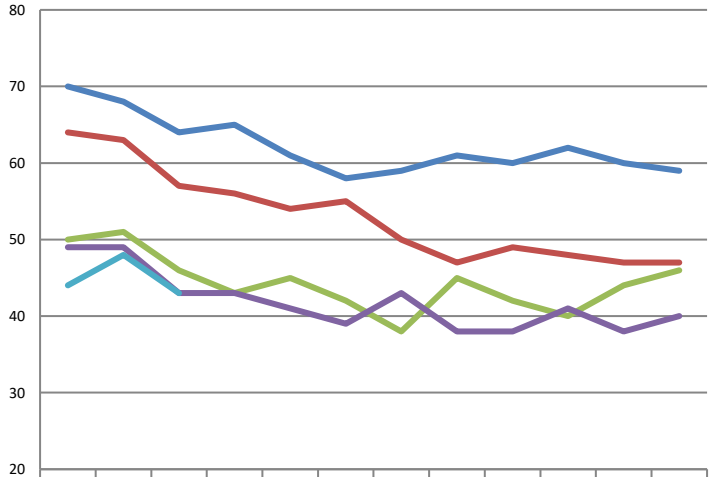
Average Days on Market/Listing – March 2019



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	84	79	76	77	77	78	78	76	82	78	76	75
2009	83	85	85	78	84	81	80	71	79	70	73	73
2010	73	68	69	87	66	81	87	91	93	97	96	106
2011	108	107	84	83	80	79	76	73	80	74	78	78
2012	80	77	73	74	67	68	67	65	45	49	51	55
2013	57	58	59	57	57	53	50	48	47	50	51	54
2014	59	63	64	62	60	59	59	63	58	61	58	61
2015	70	68	64	65	61	58	59	61	60	62	60	59
2016	64	63	57	56	54	55	50	47	49	48	47	47
2017	50	51	46	43	45	42	38	45	42	40	44	46
2018	49	49	43	43	41	39	43	38	38	41	38	40
2019	44	48	43									

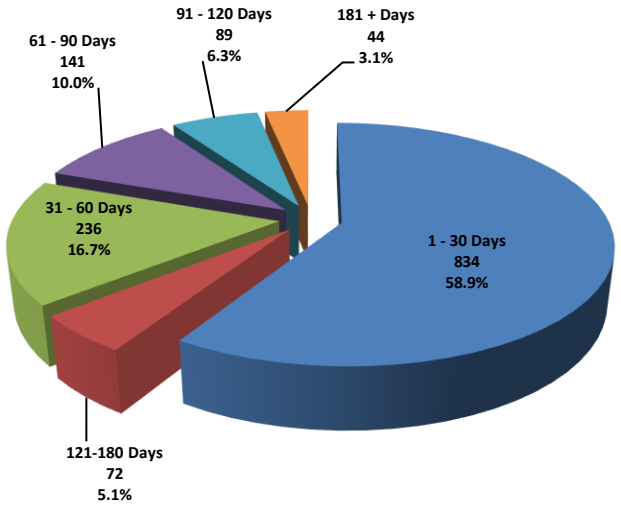
Area	# of Listings
C	33
E	36
N	44
NE	57
NW	43
S	38
SE	34
SW	47
UNW	55
USE	45
W	39
XNE	0
XNW	18
XSE	0
XSW	121
XW	51

Annual Comparison - Average Days on Market



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2015	70	68	64	65	61	58	59	61	60	62	60	59
2016	64	63	57	56	54	55	50	47	49	48	47	47
2017	50	51	46	43	45	42	38	45	42	40	44	46
2018	49	49	43	43	41	39	43	38	38	41	38	40
2019	44	48	43									

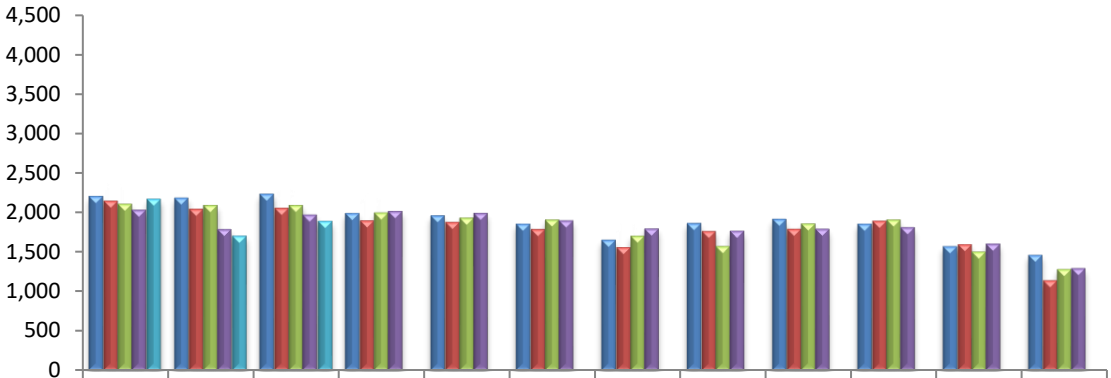
Average Days on Market/Listing Breakdown



PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

© Copyright 2019 Tucson Association of REALTORS®

New Listings – March 2019



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2008	3,744	2,432	2,444	2,441	2,282	2,095	1,679	1,952	2,039	2,032	1,615	1,501
2009	2,361	1,799	1,989	1,703	1,704	1,892	1,842	1,805	1,857	2,048	1,564	1,353
2010	2,424	2,104	2,304	2,236	1,463	1,505	1,861	1,455	1,680	1,702	1,440	1,071
2011	1,949	1,487	1,623	1,396	1,251	1,272	1,101	1,206	1,256	1,280	1,099	956
2012	1,914	1,720	1,971	1,497	1,564	1,537	1,598	1,615	1,632	1,930	1,591	1,357
2013	1,893	1,597	1,931	1,979	1,746	1,748	1,721	1,819	2,014	2,136	1,751	1,386
2014	2,289	2,085	2,126	1,873	1,842	1,868	1,668	1,876	2,073	1,873	1,635	1,326
2015	2,200	2,178	2,230	1,986	1,956	1,850	1,647	1,857	1,910	1,852	1,567	1,457
2016	2,138	2,037	2,048	1,889	1,869	1,781	1,553	1,758	1,784	1,888	1,589	1,136
2017	2,093	2,077	2,076	1,985	1,918	1,894	1,693	1,562	1,846	1,896	1,494	1,272
2018	2,019	1,776	1,962	2,006	1,981	1,887	1,784	1,755	1,780	1,803	1,595	1,285
2019	2,168	1,702	1,888									

Area	# of Listings
C	317
E	189
N	254
NE	90
NW	369
S	97
SE	62
SW	111
UNW	68
USE	109
W	129
XNE	7
XNW	13
XSE	1
XSW	11
XW	61

*Includes properties that were re-listed

**Beginning March 2012, MLSSAZ implemented a change in the calculation of New Listings to include all new listings input to the MLS database. The changes are reflected above.

Misc. MLS Information

Month	Expired	Cancelled	Temp Off Mkt.
Jun 2018	89	276	56
Jul 2018	99	233	53
Aug 2018	83	298	58
Sept 2018	83	239	44
Oct 2018	87	291	54
Nov 2018	91	236	54
Dec 2018	184	247	57
Jan 2019	98	311	56
Feb 2019	103	229	51
Mar 2019	98	217	48

PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

© Copyright 2019 Tucson Association of REALTORS®

Notes on 2017 Area Boundary Updates

In August 2017, The MLS of Southern Arizona made a significant change in the geographic areas used for classifying listings in the service area of the Tucson Association of REALTORS®. With the August 2017 Sales Statistics produced for TAR, MLSSAZ re-calculated and adjusted figures dating back to April of 2014 to compensate for the area boundary changes.

Northwest Metro Tucson

- Territory of the Northwest area north of Dove Mountain and Rancho Vistoso, including Saddlebrooke were reclassified to a new area named Upper Northwest.
- Territory of the Northwest area west of Interstate 10, encompassing the Continental Ranch and Twin Peaks communities, was reassigned to the West area.
- Picture Rocks and Gladden Farms were assigned to the Extended West area.
- Territory to the west of the Tucson Mountains and north of Gates Pass Road was reassigned to the Extended West area.
- Territory south of the Rillito River and east of Interstate 10 was reassigned to the Central area.

Southeast Metro Tucson

- Rita Ranch and Vail areas on the north side of Interstate 10 were assigned to a new area named Upper Southeast.
- Territory on the south side of Interstate 10 and west of Wilmot, including parts of Vail and Corona de Tucson, were assigned to the Southeast area.
- Territory south of Corona de Tucson to the Santa Cruz County line was reclassified to a new area named Extended Southeast.
- Territory east of Wilmot and between Golf Links and Irvington Road were re-assigned to the East area.
- The Extended South area was removed.
- The Benson area included in Pima County was reassigned to a new area. The Benson area is outside the territorial jurisdiction of the Tucson Association of REALTORS® and is not statistically accurate.

Green Valley/Sahuarita

The Green Valley and Sahuarita areas are outside of the territorial jurisdiction of the Tucson Association of REALTORS® and are not statistically accurate. Green Valley and Sahuarita are under the jurisdiction of the Green Valley/Sahuarita Association of REALTORS® (GVSAR). Statistical information that was formerly included in the Extended South and Extended Southwest is reassigned to new areas assigned by GVSAR to be included in future statistical reports.

PLEASE NOTE: The data contained in this report is dynamic in nature and therefore subject to change and adjustment with the passage of time. These figures and charts are an approximation of the flow of business as observed through the Multiple Listing Service of Southern Arizona. This report does not represent all real estate activity in the area as it does not include unrepresented sales, commercial sales or a substantial portion of new home sales. Though the data and materials presented here are deemed to be substantially correct, neither the Tucson Association of REALTORS® or Multiple Listing Service of Southern Arizona guarantees, or is in any way responsible for its accuracy.

© Copyright 2019 Tucson Association of REALTORS®